

Degree 🗹 Bachelor's 🗖 Master's 🗖 Doctoral

Lesson Plan for SSRU Next Blended Learning College of Hospitality Industry Management Suan Sunandha Rajabhat University Degree Program - Bachelor Degree Program - Airline Business Semester 2 Academic Year 2023

| Lecturer | Mr. Theppaluk Komolvanij | |
|---------------|----------------------------|--|
| Course Code | IAC2404 | |
| Course Title | Fare and Ticketing (Cooper | ative Learning with the Airlines 70/30) |
| Learning Man | agement System (LMS) | Moodle |
| Link of Perso | nal Website (Moodle) | http://www.elic.ssru.ac.th/theppaluk_ko/ |

Lesson Plan (Online 50 / Onsite 50 / with On demand) *(Subject to change to Online 100 with On demand depends on the situation)

| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|-------------------------------------|---------------|------------------|--|--------------|
| | | Management | Strategies | | |
| 1 | Introduction to Fares and Ticketing | On Site/On | Google Meet | Mentimeter (What would you like to be in Airline | Sign-in to |
| | - Rules and Regulations in class | line/ On | | Business?) | the class |
| | - Ice Breaking | demand / | | | Sign-out off |
| | - Individual and Group Assignment | Cooperative | | Powerpoint | the class |
| | - Morality live and learn | with Airlines | | | |
| | (Cause/Result/Change/Volunteer/ | | | Lecture Notes | |
| | Economic sufficiency) | | | | |
| 2 | Unit 1: Introduction to Fares and | On Site/On | Google Meet | Powerpoint | Sign-in to |
| | Ticketing | line/ On | | | the class |
| | - Historical perspective: Then and | demand / | | Lecture Notes | Sign-out off |
| | now | Cooperative | | | the class |
| | - Discussion | with Airlines | | Youtube Video (IATA Travel Industry - | |
| | - Individual assignment – '3 Major | (with On | | https://www.youtube.com/watch?v=VpOarN2dIn8&t=1s | |
| | Airport City codes reporter clip 1 | demand 1) | | - On demand 1) | |
| | minute with details of airport' due | | | SCAN ME | |
| | before Mid-term | | | | |
| | - Group assignment – 'Airline Fares | | | I RAME I | |
| | and ticketing with Volunteer | | | | |
| | Planning) clip 3 minutes planning' | | | | |
| | due after midterm 2 weeks | | | | |

| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|---|---|------------------|---|--|
| | | Management | Strategies | | |
| 3 | Unit 2: Airline transportation - From flying to commercial airline - Airline structure - Aircraft - Passenger types Unit 3: Airline geography and terms - Geography - Flight and routing | On Site/On line/ On demand / Cooperative with Airlines On Site/On line/ On demand / Cooperative with Airlines (with On demand 2) | Google Meet | Powerpoint Lecture Notes Powerpoint Lecture Notes Youtube Video (Traveller - https://www.youtube.com/watch?v=c-WOvPZ_P8I - On demand 2) SCAN ME I I I I I I I I I I I I I I I I I I I | Sign-in to the class Sign-out off the class Sign-in to the class Sign-out off the class |
| 5 | Unit 4: Reservation review with Amadeus command | On Site/On line/ On | Google Meet | Powerpoint | Sign-in to the class |
| | - Amadeus Fare display - Basic Booking | demand / Cooperative | | Lecture Notes | Sign-out off the class |

| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|----------------------------------|---------------|------------------|--|--------------|
| | | Management | Strategies | | |
| | | with Airlines | | Youtube Video (How Tour works - | |
| | | (with On | | https://www.youtube.com/watch?v=2X0itsT2VN0&t=2s | |
| | | demand 3) | | - On demand 3) | |
| | | | | SCAN ME | |
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| 6 | Unit 5: Details of passengers | On Site/On | Google Meet | Powerpoint | Sign-in to |
| | - Passenger Name Record (PNR) | line/ On | | | the class |
| | - Reservation Booking Designator | demand / | | Lecture Notes | Sign-out off |
| | (RBD) | Cooperative | | | the class |
| | - Class of travel | with Airlines | | Youtube Video (Travel agencies - | |
| | | (with On | | https://www.youtube.com/watch?v=_JfK7qySzDM&t=1s | |
| | | demand 4) | | - On demand 4) | |
| | | | | SCAN ME | |
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| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|--------------------------------------|---------------|------------------|--|--------------|
| | | Management | Strategies | | |
| 7 | Unit 6: All about routing | On Site/On | Google Meet | Powerpoint | Sign-in to |
| | - Airline Geography | line/ On | | | the class |
| | - IATA Traffic Conference Areas (TC) | demand / | | Lecture Notes | Sign-out off |
| | - Global Indicators (GI) | Cooperative | | | the class |
| | | with Airlines | | Youtube Video (GDS - | |
| | | (with On | | https://www.youtube.com/watch?v=xF1OGj2MIEw&t=1s | |
| | | demand 5) | | - On demand 5) | |
| | | | | SCAN ME | |
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| 8 | Mid-term Examination | On Site/On | Google Meet | | Sign-in to |
| | | line/ On | | | the class |
| | | demand / | | | Sign-out off |
| | | Cooperative | | | the class |
| | | with Airlines | | | Midterm |
| | | | | | Examination |
| | | | | | Paper |
| 10 | Unit 7: Air fares | On Site/On | Google Meet | Powerpoint | Sign-in to |
| | - Passenger air tariffs (PAT) | line/ On | | | the class |
| | - Pricing Unit concepts (PU) | demand / | | Lecture Notes | |

| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|-------------------------------------|---------------|------------------|-----------------|--------------|
| | | Management | Strategies | | |
| | (Blended the Research 'Low-cost | Cooperative | | | Sign-out off |
| | Airline communication | with Airlines | | Discussion | the class |
| | strategies') | | | | |
| 11 | Unit 8: Mileage system fares (FQD) | On Site/On | Direct Teaching | Powerpoint | Sign-in to |
| | | line/ On | | | the class |
| | | demand / | Moodle | Lecture Notes | Sign-out off |
| | | Cooperative | | | the class |
| | | with Airlines | *Google Meet | | |
| 12 | Unit 9: Introduction to currency | On Site/On | Direct Teaching | Powerpoint | Sign-in to |
| | conversion | line/ On | | | the class |
| | - FQC | demand / | Moodle | Lecture Notes | Sign-out off |
| | - FQN | Cooperative | | | the class |
| | | with Airlines | *Google Meet | | |
| 13 | Unit 10: Ticketing procedures | On Site/On | Direct Teaching | Powerpoint | Sign-in to |
| | | line/ On | | | the class |
| | | demand / | Moodle | Lecture Notes | Sign-out off |
| | | Cooperative | | | the class |
| | | with Airlines | *Google Meet | | |
| 14 | Blended Learning 'Airline Fares and | On Site/On | Direct Teaching | Youtube Video | Sign-in to |
| | ticketing with Volunteer Planning) | line/ On | | | the class |
| | clip 3 minutes planning' | demand / | Moodle | Discussion | Sign-out off |
| | | Cooperative | | | the class |
| | | with Airlines | *Google Meet | | |

| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|------------------------------------|---------------|------------------|-----------------|--------------|
| | | Management | Strategies | | |
| 15 | Group presentation VDO clip | On Site/On | Direct Teaching | Presentation | Sign-in to |
| | 'Airline Fares and ticketing with | line/ On | | | the class |
| | Volunteer Planning) clip 3 minutes | demand / | Moodle | Discussion | Sign-out off |
| | planning' Summarize & Quiz | Cooperative | | | the class |
| | | with Airlines | *Google Meet | | Quiz |
| 16 | Make-up class | On Site/On | Direct Teaching | Discussion | Sign-in to |
| | | line/ On | | | the class |
| | | demand / | Moodle | | Sign-out off |
| | | Cooperative | | | the class |
| | | with Airlines | *Google Meet | | |
| 17 | Final Examination | On Site/On | | | Sign-in to |
| | | line/ On | | | the class |
| | | demand / | | | Sign-out off |
| | | Cooperative | | | the class |
| | | with Airlines | | | Final |
| | | | | | Examination |
| | | | | | Paper |

*All class schedules are subject to change due to situations.

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Section 1 General Information

1. Code and Course Title:

| Course Code: | IAC2404 |
|--------------|---|
| Course Title | (English): Fare and Ticketing |
| | (Thai): การคำนวณบัตรโดยสารและบัตรโดยสาร |

2. Credits: 3 (3-0-6)

3. Curriculum and Course Category:

3.1 Curriculum: Offer in College of Hospitality Industry Management, Bachelor of Arts in Airline Business

3.2 Course Category:

 \Box General Education

Elective Course

| \checkmark | Required Course |
|--------------|-----------------|
| | Others |

4. Lecturer Responsible for Course and Instructional Course Lecturer(s):

| 4.1 | Lecturer responsible for Course: | Mr. Theppaluk | Komolvanij |
|-----|----------------------------------|---------------|------------|
| 4.2 | Instructional Course Lecturers: | Mr. Theppaluk | Komolvanij |

5. Contact/Get in touch

Room number 304

5.1 Mr. Theppaluk Komolvanij

Tel: 081-8053085 E-mail: theppaluk.ko@ssru.ac.th

6. Semester/ Year of Study

6.1 Semester: 2 Year of Study 2023

6.2 Number of the students enrolled: 1 class(es) (approx. 30 students/class)

7. Pre-requisite Course (If any)

None

8. Co-requisite Course (If any)

None

9. Learning Location

College of Hospitality Industry Management, Suan Sunandha Rajabhat University, Nakhonpathom Education Center.

10. Last Date for Preparing and Revising this Course:

December 2023

Section 2 Aims and Objectives

1. Course Aims

At the end of this course, the student will reach to five domains in the following areas of performance:

1. 1Morals and Ethics

(1) Be able to deliver or to complete a required task at the appointed time.

(2) Be able to do the right thing according to the values, beliefs and principles they claim to hold,

(3) Be able to make decisions in airline business according to moral concepts and judgments.

1.2 Knowledge

(1) Be able to identify the air transport business services and activities and describe important case studies

(2) Be able to provide an analysis and provide the solution to real world problems

(3) Be able to use airline business knowledge integrated with other disciplines

1.3 Cognitive Skills

(1) The ability to gather and summarize information, and conduct research

(2) Self-study and sharing information to the class

(3) The ability to solve problems from case studies

1.4 Interpersonal Skills and Responsibility

- (1) Be able to communicate in English.
- (2) Be able to use English to solve Airline business problem.
- (3) Initiate some new type of air transport business ideas and have leadership.

1.5 Numerical Analysis, Communication and Information Technology Skills

(1) Be able to use basic ICT skills and apply them to daily.

(2) Be able to use statistics and mathematics to solve air transport business problems.

(3) Be able to use IT to search for new knowledge and apply numerical analysis in communication with emphasis on practical and real life experiences.

2. Objectives for Developing / Revising Course (content / learning process / assessment / etc.)

The frequency and level of student engagement will be assessed for the curriculum including multimedia, homework assignments, exams, and textual content. Learning exercises and activities that result in higher student engagement will be adapted to future lessons.

Section 3 Characteristics and Operation

1. Course Outline / Course Structure

English: IATA Geography and the Passenger Air Tariff Set, global indicators, anatomy of a pricing unit, fare selection criteria and currency rules, mileage system versus specified routings, higher intermediate point and backhaul checks, impact of electronic ticketing on fare construction, PTAs, quoting midweek/weekend or seasonal fares round the world fare construction, security fees and other surcharges, analysis and related ticketing procedures for individual travel, special fare open jaw pricing units, local combination of different types of fares, collection of penalty fees, simulation of ticketing entries found in the data elements, IATA Global Distribution Systems Fares and Ticketing.

2. Time Length per Semester (Lecture – hours / Practice – hours / Self Study – hours)

| Lecture (hours) | Remedial Class (hours) | Practice/ Field Work/ Internship (hours) | Self Study (hours) |
|--------------------|---------------------------|--|-----------------------|
| 45 | 3+ (if any) | 0 | 90 |

3. Time Length per Week for Individual Academic Consulting and Guidance

- Self consulting at the lecturer's office: Office Hours at Room Number 304 College of Hospitality Industry Management, Nakhonpathom Campus
- Consulting via E-Mail: Mr.Theppaluk: <u>theppaluk.ko@ssru.ac.th</u> or

Section 4 Developing Student's Learning Outcomes

1. Morals and Ethics

1.1 Morals and Ethics to be developed

(1) Be able to deliver or to complete a required task at the appointed time.

(2) Be able to do the right thing according to the values, beliefs and principles

they claim to hold,

(3) Be able to make decisions in airline business according to moral concepts and judgments.

1.2 Teaching Strategies

(1) Lecture (On-line, Off-line)

- (2) Participation in class
- (3) Group discussion
- (4) Problem-based learning

1.3 Assessment Strategies

(1) Written examinations

(2) Group assignment

2. Knowledge

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2.1 Knowledge to be developed

(1) Be able to identify the air transport business services and activities and

describe important case studies

(2) Be able to provide an analysis and provide the solution to real world

problems

(3) Be able to use airline business knowledge integrated with other disciplines

2.2 Teaching Strategies

- (1) Lecture
- (2) Participation in class
- (3) Group discussion
- (4) Problem-based learning

2.3 Assessment Strategies

- (1) Written examinations
- (2) Group assignment
- 3. Cognitive Skills

3.1 Cognitive Skills to be developed

- * (1) The ability to gather and summarize information, and conduct research
- * (2) Self-study and sharing information to the class
 - (3) The ability to solve problems from case studies

3.2 Teaching Strategies

- (1) Lecture
- (2) Participation in class
- (3) Group discussion
- (4) Problem-based learning

3.3 Assessment Strategies

- (1) Written examinations
- (2) Group assignment

4. Interpersonal Skills and Responsibilities

4.1 Interpersonal Skills and Responsibilities to be developed

- (1) Be able to communicate in English.
- * (2) Be able to use English to solve Airline business problem.
 - (3) Initiate some new type of air transport business ideas and have leadership.

4.2 Teaching Strategies

- (1) Lecture
- (2) Participation in class
- (3) Group discussion
- (4) Problem-based learning

4.3 Assessment Strategies

- (1) Written examinations
- (2) Group assignment

5. Numerical Analysis, Communication and Information Technology Skills

5.1 Numerical Analysis, Communication and Information Technology to be

developed

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- (1) Be able to use basic ICT skills and apply them to daily.
 - (2) Be able to use statistics and mathematics to solve air transport business

problems.

(3) Be able to use IT to search for new knowledge and apply numerical analysis in communication with emphasis on practical and real life experiences.

5.2 Teaching Strategies

- (1) Lecture
- (2) Participation in class
- (3) Group discussion
- (4) Problem-based learning

5.3 Assessment Strategies

- (1) Written examinations
- (2) Group assignment

1. Lesson Plan and Assessment

| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|-------------------------------------|---------------|------------------|--|--------------|
| | | Management | Strategies | | |
| 1 | Introduction to Fares and Ticketing | On Site/On | Google Meet | Mentimeter (What would you like to be in Airline | Sign-in to |
| | - Rules and Regulations in class | line/ On | | Business?) | the class |
| | - Ice Breaking | demand / | | | Sign-out off |
| | - Individual and Group Assignment | Cooperative | | Powerpoint | the class |
| | - Morality live and learn | with Airlines | | | |
| | (Cause/Result/Change/Volunteer/ | | | Lecture Notes | |
| | Economic sufficiency) | | | | |
| 2 | Unit 1: Introduction to Fares and | On Site/On | Google Meet | Powerpoint | Sign-in to |
| | Ticketing | line/ On | | | the class |
| | - Historical perspective: Then and | demand / | | Lecture Notes | Sign-out off |
| | now | Cooperative | | | the class |
| | - Discussion | with Airlines | | Youtube Video (IATA Travel Industry - | |
| | - Individual assignment – '3 Major | (with On | | https://www.youtube.com/watch?v=VpQarN2dIn8&t=1s | |
| | Airport City codes reporter clip 1 | demand 1) | | - On demand 1) | |
| | minute with details of airport' due | | | | |
| | before Mid-term | | | | |
| | - Group assignment – 'Airline Fares | | | | |
| | and ticketing with Volunteer | | | | |

| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|-------------------------------------|---------------|------------------|---|--------------|
| | | Management | Strategies | | |
| | Planning) clip 3 minutes planning' | | | SCAN ME | |
| | due after midterm 2 weeks | | | | |
| | | | | | |
| 3 | Unit 2: Airline transportation | On Site/On | Google Meet | Powerpoint | Sign-in to |
| | - From flying to commercial airline | line/ On | | | the class |
| | - Airline structure | demand / | | Lecture Notes | Sign-out off |
| | - Aircraft | Cooperative | | | the class |
| | - Passenger types | with Airlines | | | |
| 4 | Unit 3: Airline geography and terms | On Site/On | Google Meet | Powerpoint | Sign-in to |
| | - Geography | line/ On | | | the class |
| | - Flight and routing | demand / | | Lecture Notes | Sign-out off |
| | | Cooperative | | | the class |
| | | with Airlines | | Youtube Video (Traveller - | |
| | | (with On | | <u>https://www.youtube.com/watch?v=c-WOvPZ_P8I</u> - On | |
| | | demand 2) | | demand 2) | |

| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|---------------------------------|---------------|------------------|--|--------------|
| | | Management | Strategies | SCAN ME | |
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| 5 | Unit 4: Reservation review with | On Site/On | Google Meet | Powerpoint | Sign-in to |
| | Amadeus command | line/ On | | | the class |
| | - Amadeus Fare display | demand / | | Lecture Notes | Sign-out off |
| | - Basic Booking | Cooperative | | | the class |
| | | with Airlines | | Youtube Video (How Tour works - | |
| | | (with On | | https://www.youtube.com/watch?v=2X0itsT2VN0&t=2s | |
| | | demand 3) | | - On demand 3) | |
| | | | | SCAN ME | |
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| 6 | Unit 5: Details of passengers | On Site/On | Google Meet | Powerpoint | Sign-in to |
| | - Passenger Name Record (PNR) | line/ On | | | the class |
| | | demand / | | Lecture Notes | |

| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|--------------------------------------|---------------|------------------|--|--------------|
| | | Management | Strategies | | |
| | - Reservation Booking Designator | Cooperative | | | Sign-out off |
| | (RBD) | with Airlines | | Youtube Video (Travel agencies - | the class |
| | - Class of travel | (with On | | https://www.youtube.com/watch?v=_JfK7qySzDM&t=1s | |
| | | demand 4) | | - On demand 4) | |
| | | | | SCAN ME | |
| | | | | | |
| 7 | Unit 6: All about routing | On Site/On | Google Meet | Powerpoint | Sign-in to |
| | - Airline Geography | line/ On | | | the class |
| | - IATA Traffic Conference Areas (TC) | demand / | | Lecture Notes | Sign-out off |
| | - Global Indicators (GI) | Cooperative | | | the class |
| | | with Airlines | | Youtube Video (GDS - | |
| | | (with On | | https://www.youtube.com/watch?v=xF1OGj2MlEw&t=1s | |
| | | demand 5) | | - On demand 5) | |
| | | | | SCAN ME | |
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| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|------------------------------------|---------------|------------------|-----------------|--------------|
| | | Management | Strategies | | |
| 8 | Mid-term Examination | On Site/On | Google Meet | | Sign-in to |
| | | line/ On | | | the class |
| | | demand / | | | Sign-out off |
| | | Cooperative | | | the class |
| | | with Airlines | | | Midterm |
| | | | | | Examination |
| | | | | | Paper |
| 10 | Unit 7: Air fares | On Site/On | Google Meet | Powerpoint | Sign-in to |
| | - Passenger air tariffs (PAT) | line/ On | | | the class |
| | - Pricing Unit concepts (PU) | demand / | | Lecture Notes | Sign-out off |
| | (Blended the Research 'Low-cost | Cooperative | | | the class |
| | Airline communication | with Airlines | | Discussion | |
| | strategies') | | | | |
| 11 | Unit 8: Mileage system fares (FQD) | On Site/On | Direct Teaching | Powerpoint | Sign-in to |
| | | line/ On | | | the class |
| | | demand / | Moodle | Lecture Notes | Sign-out off |
| | | Cooperative | | | the class |
| | | with Airlines | *Google Meet | | |
| 12 | Unit 9: Introduction to currency | On Site/On | Direct Teaching | Powerpoint | Sign-in to |
| | conversion | line/ On | | | the class |
| | - FQC | demand / | Moodle | Lecture Notes | Sign-out off |
| | - FQN | Cooperative | | | the class |
| | | with Airlines | *Google Meet | | |

| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|-------------------------------------|---------------|------------------|-----------------|--------------|
| | | Management | Strategies | | |
| 13 | Unit 10: Ticketing procedures | On Site/On | Direct Teaching | Powerpoint | Sign-in to |
| | | line/ On | | | the class |
| | | demand / | Moodle | Lecture Notes | Sign-out off |
| | | Cooperative | | | the class |
| | | with Airlines | *Google Meet | | |
| 14 | Blended Learning 'Airline Fares and | On Site/On | Direct Teaching | Youtube Video | Sign-in to |
| | ticketing with Volunteer Planning) | line/ On | | | the class |
| | clip 3 minutes planning' | demand / | Moodle | Discussion | Sign-out off |
| | | Cooperative | | | the class |
| | | with Airlines | *Google Meet | | |
| 15 | Group presentation VDO clip | On Site/On | Direct Teaching | Presentation | Sign-in to |
| | 'Airline Fares and ticketing with | line/ On | | | the class |
| | Volunteer Planning) clip 3 minutes | demand / | Moodle | Discussion | Sign-out off |
| | planning' Summarize & Quiz | Cooperative | | | the class |
| | | with Airlines | *Google Meet | | Quiz |
| 16 | Make-up class | On Site/On | Direct Teaching | Discussion | Sign-in to |
| | | line/ On | | | the class |
| | | demand / | Moodle | | Sign-out off |
| | | Cooperative | | | the class |
| | | with Airlines | *Google Meet | | |
| 17 | Final Examination | On Site/On | | | Sign-in to |
| | | line/ On | | | the class |
| | | demand / | | | |

| Week | Content | Teaching | Program/Teaching | Materials/Media | Assessment |
|------|---------|---------------|------------------|-----------------|--------------|
| | | Management | Strategies | | |
| | | Cooperative | | | Sign-out off |
| | | with Airlines | | | the class |
| | | | | | Final |
| | | | | | Examination |
| | | | | | Paper |

*All class schedules are subject to change due to situations.

2. Learning Assessment Plan

| | Learning Outcome | Assessment Activities | Time Schedule (Week) | Proportion for Assessment (%) |
|---|--------------------------------|--------------------------|----------------------------|-------------------------------------|
| 1 | Morals and Ethics | Attendance | Throughout | |
| | - Academic honesty | Written | the semester | 10% |
| | - Personal discipline, | examinations, group | | |
| | integrity, and responsibility | assignment | | |
| 2 | Knowledge | | | |
| | - Basic understanding of | Written | Throughout | 40% |
| | psychology main theories | examinations, group | the semester | |
| | and knowledge relevant to | assignment | | |
| | service industry | | | |
| 3 | Cognitive Skills | | | |
| | -Development of analytical | Written | Throughout | 20% |
| | and critical thinking skills | examinations, group | the semester | |
| | | assignment | | |
| 4 | Interpersonal Skills and | | | |
| | responsibility | | | |
| | - Ability to work individually | Written | Throughout | |
| | and as a part of team | examinations, group | the semester | 20% |
| | | assignment | | |
| 5 | Numerical Analysis, | | | |
| | Communication and | | | |
| | Information Technology | | | |
| | Skills | | | |
| | - Development of | Written | Throughout | |
| | communication and | examinations, group | the semester | 10% |
| | information technology skills | assignment | | |
| | - Ability to communicate in | | | |
| | English | | | |

3. Assessment Evaluation

| 3. Assessment Evaluation | | | 0 | | | | | |
|--|-----------------------------------|-----------------------|------------------|------------------|------------|---------------------|-------------------|--------------------|
| Assessment Plan | Attendance / Punctuality (10%) | Individual Assignment | Group Assignment | Group Assignment | Quiz (10%) | Midterm Examination | Final Examination | Total Five Domains |
| 1. Morals and Ethics (10%) | | | | | | | | |
| - Be able to deliver or to complete a | 2 | 1 | | 1 | 1 | | | 5 |
| required task at appointed time | | | | | | | | |
| - Be able to do the right thing according to | 2 | | | | 1 | | | 3 |
| the values, beliefs, and principles they claim | | | | | | | | |
| to hold | | | | | | | | |
| - Be able to make decisions in business | | | 1 | 1 | | | | 2 |
| according to moral concepts and judgments | | | | | | | | |
| 2. Knowledge (55%) | | | | | | | | |
| - Be able to identify the proper theories | | 4 | 1 | | 2 | 8 | 20 | 35 |
| and describe important case studies | | | | | | | | |
| (Individual presentation and Examination) | | | | | | | | |
| - Be able to provide an analysis and | | | 2 | 1 | 3 | 5 | | 11 |
| provide the solution to real world problems | | | | | | | | |
| (Quiz/Individual presentation and Group | | | | | | | | |
| presentation) | | | | | | | | |
| - Be able to organize self-study and | 2 | 2 | 5 | | | | | 9 |
| sharing information to the class | | | | | | | | |
| (Presentation) | | | | | | | | |
| 3. Cognitive skills (20%) | | | | | | | | |
| - The ability to gather and summarize | 2 | 1 | | | | | | 3 |
| information, and conduct research (In-class | | | | | | | | |
| practice) | | | | | | | | |
| - Self-study and sharing information to the | | 1 | | | | | | 1 |
| class | | | | | | | | |
| - The ability to solve problems from case | | | 1 | | | 6 | 9 | 16 |
| studies (Examination and Report – if any) | | | | | | | | |

| Assessment Plan | Attendance / Punctuality (10%) | Individual Assignment | Group Assignment | Group Assignment | Quiz (10%) | Midterm Examination | Final Examination | Total Five Domains |
|--|-----------------------------------|-----------------------|------------------|------------------|------------|---------------------|-------------------|--------------------|
| 4. Interpersonal skills and Responsibilities | (5%) | | | | | | | |
| - Be able to use interpersonal English | 1 | | 1 | | | | | 2 |
| communication skills | | | | | | | | |
| - Be able to collaborate well in teams for | | | 1 | 1 | | | | 2 |
| problem solving | | | | | | | | |
| - Be able to show leadership skills | | | 1 | | | | | 1 |
| 5. Numerical Analysis, Communication an | d Inforr | nation ⁻ | Technol | logy Ski | lls (10% | 5) | | |
| - Be able to use IT to search for new | | 1 | 1 | | | 1 | 2 | 3 |
| knowledge and apply numerical analysis in | | | | | | | | |
| communication with emphasis on practical | | | | | | | | |
| and real life experiences | | | | | | | | |
| - Be able to use ICT skills and apply them | 1 | | | | 2 | | | 4 |
| - Be able to use ICT in the work place and | | | 1 | | | | | 3 |
| apply numerical analysis in communication | | | | | | | | |
| Total | 10 | 10 | 15 | 5 | 10 | 20 | 30 | 100 |

*Remarks I :

1. The students must attend the class at least 80%.

2. The assignments due date must be submitted on time unless in agreement between the lecturers and the students.

3. The students will decide for the team scoring individually for their friends in Group assignment participation – 5%.

4. The individual and group assignment evaluation will be based on Content, English skill, and Personality.

*Remarks II (On Job Training with the Airlines) :

- 1. The students must attend the on job training at least 80%.
- 2. The assignments will be evaluated at the

2.1 Workplace 70% (Moral and Ethics - 10, Knowledge - 20, Cognitive - 10, Interpersonal skills -

20, Numerical Analysis - 10) by Attendant 20% Job Evaluation 50%

2.2 CHM 30% (Moral and Ethics - 5, Knowledge - 10, Cognitive - 5, Interpersonal skills - 5,

Numerical Analysis - 5) by Attendant 10% Report 10% Quiz 10%

Section 6 Learning and Teaching Resources

1. Textbook and Main Documents

- Jeanne Semer-Purzycki (2001). *A Practical Guide to Fares and Ticketing (3rd Edition).* Delma, Thompson Learning. USA.
- IATA Course Textbook (2012) *Global Distribution Systems; Fare and Ticketing*. IATA Training and Development Institute. Canada.
- 2. Important Documents for Extra Study: Updated Airline News.
- 3. Suggestion Information (Printing Materials/Website/CD/Others) Keywords for searching:

Airline reservation, Revenue, English Skills, Management, Fare, Ticketing.

Section 7 Course Evaluation and Revising

1. Strategies for Course Evaluation by Students

Using survey questions to collect information from the students' opinions to improve the course and enhance the curriculum. Examples of questions:

(1) Content objectives were made clear to the students.

(2) The content was organized around the objectives.

(3) Content was sufficiently integrated.

(4) Content was sufficiently integrated with the rest of the first year curriculum.

(5) The instructional materials used were effectively.

(6) The learning methods appropriate assessed the students' understanding of the

content.

(7) Overall, Students are satisfied with the quality of this course.

2. Strategies for Course Evaluation by Lecturer

- 2.1 Lecturers team observes the class and discusses the results as follow:
 - (1) The lecturer is well prepared for class sessions.
 - (2) The lecturer answers questions carefully and completely.
 - (3) The lecturer uses examples to make the materials easy to understand.
 - (4) The lecturer stimulated interest in the course.
 - (5) The lecturer made the course material interesting.
 - (6) The lecturer is knowledgeable about the topics presented in this course.
 - (7) The lecturer treats students respectfully.
 - (8) The lecturer is fair in dealing with students.
 - (9) The lecturer makes students feel comfortable about asking question.
 - (10) Course assignment is interesting and stimulating.
 - (11) The lecturer's use of technology enhanced learning in the class room.

2.2 The Director / Head of program construct assessment items to evaluate four dimensions of lecturer's competencies: teaching skills, organization and presentation of materials, management of the learning environment, and teaching attitudes.

3. Teaching Revision

Lecturer revises teaching/learning process based on the results from the students' survey questions, the lecturer team's observation, and classroom research, Student evaluation and suggestions for improvement to the course

4. Feedback for Achievement Standards

College Administrator Committee monitor to assessment process and Grading.

5. Methodology and Planning for Course Review and Improvement

- (1) Revise and develop course structure and process every two years.
- (2) Assign different lecturers to teach this course to enhance students' Performance.